

## Message Text

UNCLASSIFIED

PAGE 01 DAMASC 02797 230941Z

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ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 RSC-01 /019 W

----- 086962

R 230902Z NOV 74

FM AMEMBASSY DAMASCUS

TO SECSTATE WASHDC 2045

INFO AMEMBASSY BEIRUT

UNCLAS DAMASCUS 2797

DEPT PASS COMMERCE

BEIRUT FOR COMATT AND RTDO

E.O. 11652: N/A

TAGS: BEXP, SY

SUBJ: PRODUCT OPPORTUNITY: TRACTORS, TRUCKS, GRADERS/SCRAPERS

1. DURING NOV. 19 CALL BY AMBASSADOR ON SARG MINISTER OF COMMUNICATIONS ING. OMAR AL-SEBAI, MINISTER NOTED SERIOUS PROBLEM HE WAS HAVING IN OBTAINING CONSTRUCTION EQUIPMENT, SPECIFICALLY TRUCKS IN 30 TO 40-TON RANGE, GRADERS/SCRAPERS AND LARGE BULLDOZERS. KEY PROBLEM IS LONG DELIVERY TIME FOR CATERPILLAR EQUIPMENT AND AL-SEBAI REQUESTED NAMES AND ADDRESSES OF OTHER FIRMS. WE HAVE SUPPLIED INFO. RE COMPANIES LISTED IN EMBASSY BEIRUT'S ABC BOOK (BARBER-GREENE, J.I. CASE, FMC MACHINERY, FABICK, GENERAL MOTORS, INTERNATIONAL HARVESTER, KOEHRING, PETTIBONE AND WABCO).

2. ACTION REQUESTED: MINISTER ALSO WANTS ADDRESS OF LE TOURNEAU-WESTINGHOUSE. PLEASE CABLE FULL ADDRESS IN U.S. AND NAME OF COMPANY CONTACT. (WE AND BEIRUT CANNOT LOCATE IN OUR COMMERCIAL LIBRARIES.)  
MURPHY

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
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**Current Classification:** UNCLASSIFIED  
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**Disposition Approved on Date:**  
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**Subject:** PRODUCT OPPORTUNITY: TRACTORS, TRUCKS, GRADERS/SCRAPERS  
**TAGS:** BEXP, SY  
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